



# Referral Appreciation Program

The majority of our growth comes from introductions by people who trust our team. When you connect us with another organization that needs reliable IT support,

**We Simply Want to Say Thank You!**

## How Referrals Work

1. **Make an Introduction** - Connect us by email, LinkedIn, phone, or through our referral form. A warm introduction is preferred because it creates the most helpful starting point for everyone.
2. **We Handle the Conversation** - Our team reaches out, schedules a conversation, and determines if we can help.
3. **The Organization Becomes a Client** - If the referred organization signs an agreement with Micro Solutions and becomes an active client, the referral becomes eligible for partner appreciation.
4. **You Receive Monthly Appreciation**

## Referral Partner Appreciation

For qualified referrals that become Micro Solutions clients, referral partners receive:

**10% of collected client revenue  
for the first 12 months**

## What Makes a Great Referral

1. Businesses with 20+ employees
2. Organizations that rely heavily on technology
3. Companies frustrated with their current IT provider
4. Businesses concerned about security, downtime, or compliance

If you'd like to make an introduction or have questions about the program, just reach out.

Or visit [www.micro-solutions.net/contact-us/referral/](http://www.micro-solutions.net/contact-us/referral/)

**Referrals are never  
expected — but  
always appreciated.**

**When someone comes  
to mind who may  
benefit from better IT  
support, we would be  
grateful for the  
introduction.**

